<u>Public Building Commission Meeting Minutes</u> March 20, 2025

The Public Building Commission of St. Clair County met at the County Annex Building at 19 Public Square on March 20, 2025. The meeting was called to order by Chairman Richard Sauget at 9:59 a.m.

Members Present:

Members Absent:

Richard Sauget, Chairman Thomas Dinges Richard Effinger Edmond Brown Kevin Bouse Terry Beach Donna Richter

Others Present:

James Brede, Director of Buildings
Darren James, MidAmerica St. Louis Airport Director
Debra Moore, County Administrator
Attorney Bernard Ysursa
Raymond Coyne, Executive Director, Oppenheimer & Co., Inc.
Sean White, Oppenheimer & Co., Inc.
Monica McMurphy, County Financial Analyst
Col. Thomas Knapp, Sheriff's Department
Traci Firestone, Secretary
Natalie Birk, Executive Assistant
Randy Pierce, The Tribune

The Pledge of Allegiance was recited.

There were no Public Comments made or Questions asked at this Meeting.

Upon a motion by Commissioner Brown and seconded by Commissioner Effinger, it was unanimously agreed to approve the Regular Monthly Meeting Minutes and the Executive Meeting Minutes of February 24, 2025. Motion carried.

Public Building Commission Meeting Minutes

March 20, 2025

Page 2

Upon a motion by Commissioner Dinges and seconded by Commissioner Effinger, it was unanimously agreed to approve the **Regular Expense Claims Report with Payroll Ledger Report** of March 28, 2025. Motion carried.

Upon a motion by Commissioner Dinges and seconded by Commissioner Effinger, it was unanimously agreed to approve the **Airport Expense Claims Report** of March 28, 2025. Motion carried.

Commissioner Dinges reviewed the **Monthly Budget Analysis Report for March 2025** and stated the Operations and Maintenance 2025 Budget is in line with the projected percentage of 25.0% expenditures.

Commissioner Dinges reviewed the **Trial Balance Report for February 2025** and it can be available when requested in the Public Building Commission Office.

RESOLUTIONS:

Upon a motion by Commissioner Effinger and seconded by Commissioner Dinges, it was unanimously agreed to approve authorizing and providing for the issue of not to exceed \$30,000,000.00 Public Building Revenue Bonds, of the Public Building Commission of St. Clair County, Illinois. Motion carried.

PUBLIC BUILDING COMMISSION OPERATIONS

Upon a motion by Commissioner Effinger and seconded by Commissioner Bouse, it was unanimously agreed to approve Wright Construction Services' Change Order #1 in the amount of \$258,095.64. Motion carried.

Upon a motion by Commissioner Effinger and second by Commissioner Bouse, it was unanimously agreed to reaffirm the approval for Chairman Sauget to authorize Director Brede to sign IMPACT Strategies Change Order #1 for Package D Lobby Addition in the amount of \$97,787.00. Motion carried.

Public Building Commission Meeting Minutes

March 20, 2025

Page 3

FAIRGROUND OPERATIONS

Upon a motion by Commissioner Bouse and second by Commissioner Effinger, it was unanimously agreed to approve the acquisition of properties as follows:

1) 1130 S. Church St.; Betty Haskins	\$63,250.00 plus real estate and closing costs
2) 1134 S. Church St.; Larry Gould	\$120,000.00 plus real estate and closing costs
3) 1134 S. Charles St.; Raven Securities	\$16,000.00 plus real estate and closing costs
4) 1140 S. Charles St.: Mark Dulle	\$217,000.00 plus real estate and closing costs

Motion carried.

AIRPORT OPERATIONS

Upon a motion by Commissioner Effinger and seconded by Commissioner Brown, it was unanimously agreed to approve and authorize the Chairman to execute the consulting services agreement for 1-year with Clayborne & Wagner LLP for a cost not to exceed \$96,000.00. Motion carried.

Upon a motion by Commissioner Effinger and seconded by Commissioner Brown, it was agreed to unanimously approve and authorize the Chairman to execute the Sixth Amendment of the service agreement between MidAmerica St. Louis Airport and Republic Parking. Motion carried.

Upon a motion by Commissioner Bouse and seconded by Commissioner Effinger, it was agreed to unanimously ratify and accept this report of the use of the emergency procurement procedures for execution of a Task Order with Kone, Inc. to repair Escalator 01 at a cost of \$24,430.56. Motion carried.

Upon a motion by Commissioner Bouse and seconded by Commissioner Brown, it was agreed to unanimously ratify and accept this report of the use of the emergency procurement procedures for execution of Change Order 1 to the TFT Shelter Removal project at a cost of \$59,572.00. Motion carried.

Public Building Commission Meeting Minutes

March 20, 2025

Page 4

Upon a motion by Commissioner Effinger and seconded by Commissioner Bouse, it was agreed to unanimously approve a sole source contract with Nutrien Ag Solutions to apply insecticide broad leaf weed control at a cost not to exceed \$18,000.00. Motion carried.

Upon a motion by Commissioner Bouse and second by Commissioner Effinger, it was agreed to unanimously approve Baer Heating and Cooling as lowest responsive bidder for Base Bid and Alternate 1 as indicated in the bid tabulation and authorize the Chairman to execute the agreement when appropriate. Motion carried.

For updates on Enplanements and Terminal Modification Renovation, please see the attached documents.

Upon a motion by Commissioner Effinger and seconded by Commissioner Bouse, it was unanimously agreed to adjourn the meeting at 10:53 a.m. Motion carried.

Respectfully submitted,

Traci Firestone, Secretary

Draci Firestone

APPROVED:

C'HAIRMAN



Public Building Commission St. Clair County, Illinois March 20, 2025

Darren V. James | Airport Director







2. Parking Service Agreement Amendment – Republic Parking

The purpose of the Sixth Amendment is to extend the parking service agreement for twelve months. During this period, the airport will evaluate a longer-term agreement, as well as whether additional parking management technology would improve the customer experience and provide for greater revenue control and accountability.

<u>Financial Impact</u>: All parking revenue will be used to operate and maintain the airport. The financial obligations contained within the service agreement were included in the FY2025 Airport Budget.

<u>Legal</u>: Amendment was reviewed by PBC legal counsel and found to be legally sufficient.

Motion: Approve and authorize the Chairman to execute the Sixth Amendment of the service agreement between MidAmerica St. Louis Airport and Republic Parking.





4. Boeing TFT Shelter Removal – Change Order #1

In December 2024, the PBC approved award of a contract for \$193,686.00 to Keeley Construction Group, Inc. for removal of two of three aircraft shelters associated with the Boeing F15QA Lease / Improvement proposal (aka Transitional Flight Training). At the time, Boeing had intended to leave one of the three shelters in place for use by the airport for miscellaneous equipment storage. On 2/20/25, Boeing informed BLV that the third shelter would need to be disassembled and turned over to Boeing as soon as possible. The Airport sought a cost proposal from Keeley to remove the third shelter and requested that Keeley consider honoring their Additive Alternate Bid of \$59,572.00. Keeley indicated on 02/21/25 that they would honor Add Alt Bid if they could proceed with the work immediately upon completion of the base bid scope.

The Illinois PBC Act allows utilization of certain procedures for procurement in the case of emergency. Utilization of these emergency procedures was recommended to the PBC Chairman. The Chairman approved use of the emergency procedures and the Airport Director executed a change order to Contract 2024-30 with Keeley Construction Group, Inc. for \$59,572.00 on 02/25/25, increasing the total contract cost to \$253,258.00.

<u>Financial Impact</u>: This project will be funded out of the Airport Operating Budget. Costs for this demolition were anticipated and collected through the original lease.

Legal: Agreement was reviewed and approved by PBC legal counsel prior to execution.

Motion: Ratify and accept this report of the use of the emergency procurement procedures for execution of Change Order 1 to the TFT Shelter Removal project at a cost of \$59,572.00.





6. Replace Passenger Terminal Chiller – Approval of Bids

Cooling of the original MidAmerica St. Louis Airport passenger terminal is provided by a 300-ton air-cooled chiller on the roof of the facility. This chiller was replaced in 2008 at a cost of \$163,534. Construction of the first major terminal expansion was completed in 2024. The expanded terminal facility of approximately 95,000 SF is now cooled by a combination of the chiller and three new Roof Top Units. The median life cycle of an air-cooled chiller is 15-20 years.

The terminal's 17-year-old Carrier chiller has been experiencing failures and is due for replacement. On 02/03/25, the Airport issued an Invitation to Bid for the Replace Passenger Terminal Chiller project (Solicitation 2025-04). The information was advertised in the Belleville News Democrat, advertised with SIBA, listed on the Airport and St. Clair County websites, and notices were sent directly to 20 potential bidders. The scope of the work includes replacement of the 300-Ton Air Cooled Chiller on the roof of the terminal with a ~220-Ton Air Cooled Chiller. A pre-bid meeting was held on 02/21/25. Bid documents were requested by fourteen (14) potential bidders and bids were received on 03/04/25. Bid tabulation provided on next slide.

Financial Impact: This project will be funded out of the 2025 Airport Operating Budget.

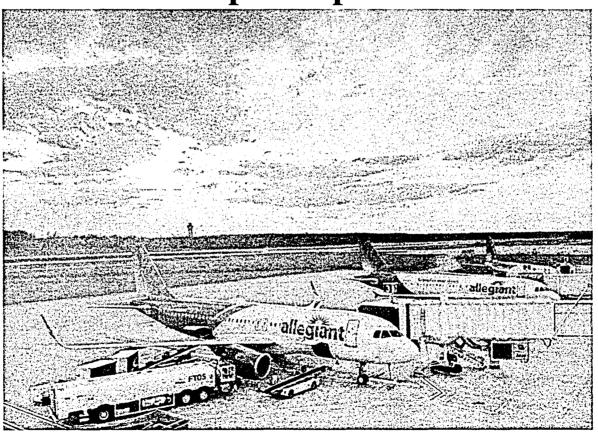
<u>Legal</u>: Agreement will be reviewed and approved by PBC legal counsel prior to execution.

Motion: Approve Baer Heating and Cooling as lowest responsive bidder for Base Bid and Alternate 1 as indicated in the bid tabulation, and authorize the Chairman to execute the agreement when appropriate.





Airport Update







Enplanements

MidAmerica		
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MidAmerica St. Louis Airport Monthly Passenger Enplanements

		2025		П		2024				2023				2022			2021	
Month	Departures	Enp	Avg Enp		Departures	Enp	Avg Enp	Load Factor ³	Departures	Enp	Avg Enp	Load Factor ³	Departures	Enp	Avg Enp	Departures	Enp	Avg Enp
Jan	62	8,546	137.8	П	58	7,908	136.3	78%	56	8,327	143.7	86%	63	7,456	118.3	57	6,405	112.4
Feb	79	11,303	143.1	П	55	8,174	148.6	85%	53	8,329	157.2	90%	61	8,425	138.1	65	7,519	115.7
Mar	145	21,845	~150.7°	П	92	13,585	147.7	86%	91	13,945	153.2	90%	103	16,315	151.1	118	13,033	110.4
Apr	92	12,526	136.2	П	85	11,117	130.8	77%	95	12,974	136.6	81%	102	14,392	141.1	81	8,947	110.5
May	138	20,897	151.4	П	98	15,164	154.7	23%	93	13,754	147.9	87%	107	16,226	151.6	94	12,448	132.4
Jun	183	28,695	156.8	П	142	21,589	152.0	85%	125	20,225	161.8	90%	143	22,390	155.6	182	24,663	135.5
Jul	181	28,663	158.4	П	144	22,201	154.2	86%	131	21,501	164.1	90%	155	24,300	155.8	191	27,505	144.0
Aug	144	19,596	136.1	П	101	13,373	132.4	75%	84	11,766	140.1	77%	99	13,442	135.8	125	13,907	111.3
Sep	88	12,598	143.2	П	66	9,015	136.6	81%	55	8,178	148.7	88%	57	8,220	144.2	82	9,641	117.6
Oct	87	. 11,970.	₹137.6	П	73	9,660	132.3	78%	70	9,943	142.0	86%	72	9,964	138.4	102	12,336	120.9
Nov	73	10,142	138.9	П	73	9,483	129.9	76%	61	8,713	142.8	85%	62	8,931	144.0	87	10,740	123.4
Dec	84	12,633	150.4	П	84	11,973	142.5		62	9,573	154.4	90%	82	12,649	154.3	85	12,533	147.4
TOTAL	1356	199,415	147.1	П	1071	153,242	143.1	82%	976	147,228	150.8	87%	1111	162,710	145.5	1269	159,677	125.8
AA Total	CY Enplaned P	assenaer (Data			TBD				147,421				162.819			161.562	

legend

Departures based on Allegiant schedule.

Departures calculated based on previous year's departures per month

Passenger enplanements projected utilizing average of three previous year's average enplanements per departure per month applied to scheduled departures.

Notes

1. Impacts from COVID-19 were initially realized in March 2020.

2. Future enplanements projected utilizing previous year's number of scheduled departures and average of three previous year's enplanements per departure.

3. Draft FAA TAF updated (provided on C3/14/24) for FY 2025 is 156,520 and FY 2026 is 158,311. This equates to a CY 2024 forecast of 154,840 and CY 2025 forecast of 156,968.

4. Load factor for departures only calculated from T-100 Segment data.

Parking Revenue

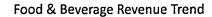
Parking Revenue Trend 350,000 300,000 250,000 200,000 150,000 100,000 50,000 Feb Mar Oct Nov Dec Jan May Jun

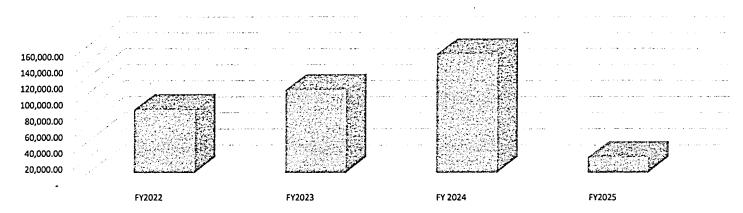
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FY2022	\$2,191,262
FY2023	\$1,949,051
FY2024	\$1,982,099
FY2025 YTD Feb.	\$296,894

Concessionaire Revenue (Food & Beverage)

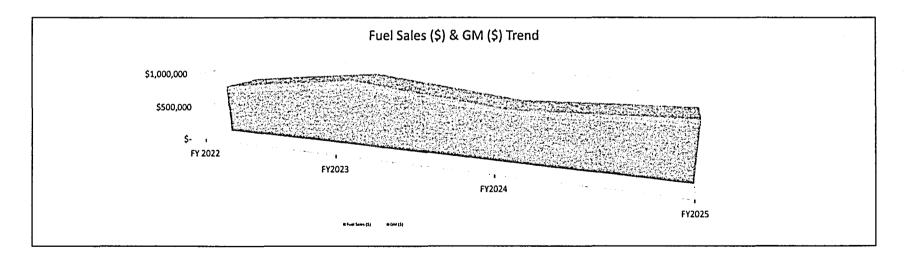
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Food & Beverage	
Concessionaire Revenue *\$78,804 \$103,241 \$148,272	\$19,535





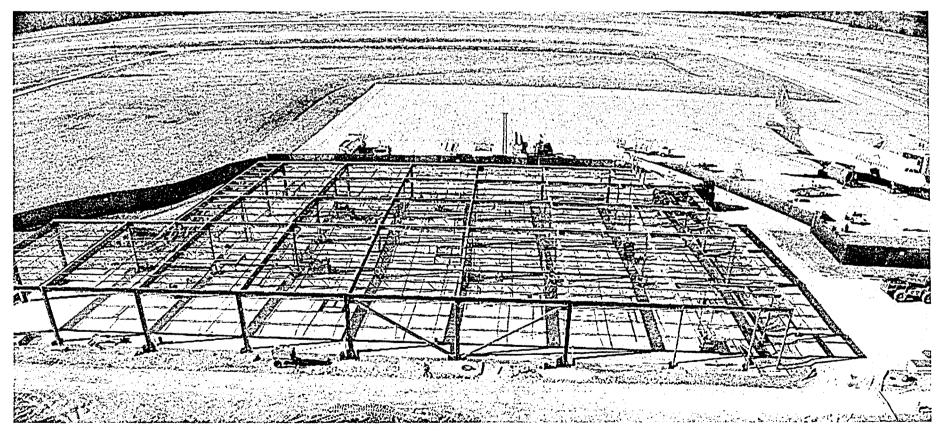
Fuel Sales (\$) & Fuel Gross Margin (\$) – Historical Trend

	FY2022YarDifab. FRV	20 2 89 700 (19)	YEOZAIYADİRAN	2025 VAIDITAD.
Fuel Sales (\$)	\$621,673	\$854,063	\$645,748	\$697,845
GM (\$)	\$105,115	\$97,593	\$63,360	\$87,758





Terminal Modification





Thank You.